

# Goat production systems and marketing in Lao PDR and Vietnam



## Key details

### Location

Lao PDR, Vietnam

### Duration

Start Jul 2019

End Dec 2023

### Budget

AUD 1,800,001

### Commissioned organisation

University of New England

### Partners

Charles Sturt University; National Agriculture and Forestry Research Institute; National Animal Health Laboratory; University of New England

### Project Leader

Stephen Walkden-Brown

### ACIAR Research Program Manager

Dr Anna Okello

### Program

Livestock Systems

### Project code

LS/2017/034

## Overview

This project aimed to enhance income-generating opportunities for goat-raising households in Lao PDR through the development of productive, environmentally sustainable, socially acceptable and gender-sensitive production systems accessing high-demand markets in Vietnam.

Goat numbers in Lao PDR have increased dramatically in recent years, although population estimates vary greatly. The last Laos Agricultural Census in 2010/11 estimated goat numbers to be 215,600, while current estimates of the current goat population range to 550,000. Previous research has indicated that up to 90% of goats in some regions of Lao PDR are exported to Vietnam, and on average, these goats command a price premium of 30% over Vietnamese crossbred goats.

Demand in Vietnam is likely a function of both human population growth of 19% from 2000 to 2016 and, more significantly, a 228% increase in GDP per capita over the same period. Increasing prosperity is resulting in increases in the consumption of goat meat, which is, to some extent, seen as a 'luxury' meat for special occasions.

High mortality is a major constraint, and farmers have identified controlling disease as their most important need. Inbreeding depression has also been identified



as a major constraint on productivity by Lao counterparts. There is a need to understand the relative role of goats in farming systems and household economics, including any household risks in changing or expanding goat production and farmer motivations to do so.

## Expected outcomes

- Improved understanding of the role of goats in Lao farming systems, their potential to enhance farming incomes over the long term and any risks associated with this.
  - Increased use of measurement, recording and assessment against benchmarks as a tool for farmers and advisors.
  - Improved productivity and profitability of goat production systems.
  - Clarification of the impact of inbreeding, gastrointestinal nematode infection and other animal health syndromes in limiting productivity in village production systems.
  - Understanding of Lao domestic and export goat market chains and the attendant constraints, risks and opportunities.
  - Knowledge and understanding of the factors influencing consumer preferences for goats in Vietnam, particularly those that underpin the premium for Lao goat.
  - Clearer messaging about market needs and specifications.
  - Increased exploitation of market information by project stakeholders to increase profitability, manage risk and for future planning.
  - Establishment of a National Learning Alliance in place in Lao PDR continuing to improve knowledge and skills on goat production and marketing and their application.
  - Improved knowledge and application of gender sensitive approaches by project participants.
  - Increased research and advisory capacity through short term training and postgraduate student support.
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## Summary of outcomes to date

### 2021–22

- 70 smallholders and 4 larger goat farmers have collaborated with the project for the past 2.5 years.
- Baseline data was collected using Mobile Acquired Data software (CommCare) which produced near real-time findings such as:
  - Significant contribution of goats to annual household income (17.4%)
  - High annual prevalence of lip and mouth lesions (14.5%) and diarrhoea (11.1%)
  - High annual kid mortality of 20.3% and annual kidding rates of 182.1%
  - Moderate growth rates in young goats of 52.0 g/day
  - Low average doe weight of 21.1 kg (mean age 1.7 years)
  - Equal involvement by females and males in goat husbandry
  - Moderate worm burdens in goats overall (260 eggs per gram of faeces), predominantly *Trichostrongylus* spp. (73% of larval speciation).
  - High demand from Vietnam for 20-25 kg, 1-year old male Lao goats in good body condition
- To meet market demand, key interventions have been designed and facilitated:
  - Increase adoption of forage growing and better housing
  - Increasing grazing duration from 5-8 h/day to 9 h/day
  - Mineral blocks
  - Basic disease prevention and veterinary treatments
  - Gender issue awareness
- A follow-up, mid-project survey indicated:
  - Increase in annual income from goats of 5.6%
  - Increased mean goat herd size by at least 1 goat
  - Increased number of farmers grazing cultivating forage plots resulting in 48-minute time savings per day in the rainy season
  - Reduced prevalence of 'Orf virus'

- GPS tracking collars engineered and pilot tested in Laos for 3 months
- Four publications in National Journals and 2 conference presentations



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